



ENERGYNET

QUARTERLY

Q3/2022

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Upstream A&D Activity

Over \$33 Billion in upstream A&D transactions have been announced in the first half of 2022. While the upstream oil and gas industry was left for dead in 2019 and 2020, activity in the space has roared back to life and the second half of 2022 looks to be more active than the first. Oil and natural gas prices are elevated, but still quite volatile. Energy security and energy scarcity are top of mind for politicians, business owners, consumers and E&P operators and producers.

The upstream oil and gas acquisition and divestiture market is active and dynamic. There is renewed optimism among investors and E&P companies alike. Deals are closing. The bid – ask spread is narrowing. Acquisitive buyers, investors, and operators are eager to get deals done. It is not unusual to receive 20+ financially qualified offers in a competitive, marketed process offering quality assets with the top quartile of those offers being acceptable to the seller. With improved commodity prices buyers are more willing and able to pay for upside, undeveloped locations, and acreage. This shift began in mid-2021 and is causing potential sellers, who were previously reluctant to go to market, to reconsider moving forward with their asset divestment programs. Publicly traded E&P companies, large and small, are currently implementing asset divestment programs. EnergyNet is seeing elevated activity behind the scenes as sellers prepare for upcoming sale processes.

The EnergyNet Indigo platform continues a successful march upmarket. EN Indigo combines EnergyNet's unrivaled transaction expertise and market presence with full-service A&D advisory capabilities of an investment bank. We are focused on the middle-market and have closed transactions valued at \$120MM, \$80MM, \$28MM, \$22MM, \$20MM, \$18MM and \$18MM in the Delaware Basin, Williston, Green River Basin, Western Anadarko, Offshore and the Utica. In the past 5 years, we have successfully closed 155 individual transactions valued between \$10MM and \$200MM individually.

Our team of A&D professionals possesses an unrelenting determination to get transactions to the finish line for our clients. If you think about the knowledge and experience gained from a single asset sale, and then think about compounding that knowledge and experience thousands of times over the past 20 years, you will begin to understand the experience and knowledge EnergyNet possesses and brings to the table when we market your asset. We've successfully transacted on nearly \$9 Billion in oil and gas asset transactions in our history. These deals all had a buyer, a seller, 15-20 runner up bidders, and 350-450 bidders that accessed the VDR to screen and evaluate the opportunity.

I encourage you to login to www.energynet.com today and see the activity yourself. We have oil and gas asset divestments down to a science.

Our firm has the pulse of the A&D market. We are regularly in consultation and negotiating transactions with buyers and sellers, big and small, in nearly every US Basin.



Respectfully,

A handwritten signature in blue ink, appearing to read "Chris Atherton". The signature is fluid and cursive, written over a white background.

Chris Atherton

EnergyNet's Land and Technical Services Team

This skilled team of professionals has a wide array of talents and skills. We have PHDWin Certified team members, an on-staff GIS team, financial and land analysts, and technicians who excel in data room preparation.

Members of the department often walk sellers through the process of setting up an account and listing properties. They also assist in the creation of property presentations for high-value opportunities for EnergyNet and EN Indigo. They handle the preparation of opportunity information including files from sellers, presentations, due diligence materials, and the research of additional information. Their team also creates GIS and interactive maps and engineering files. They then curate all of the property information, creating an organized and informative virtual data room.

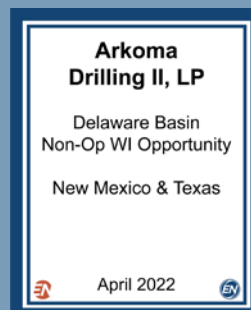
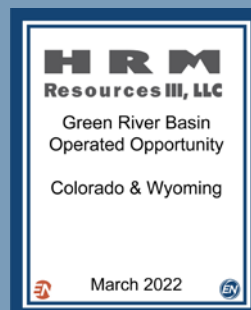
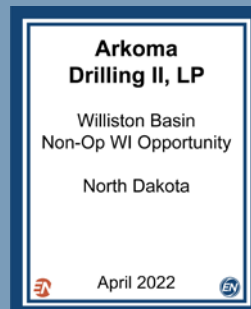
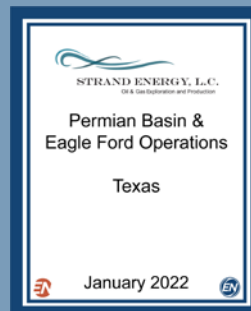
In Q3, Land and Technical Services had several promotions and welcomed a former employee back to the team.

- Susan Johnson to Senior Account Manager
- Ryan Blakely to Senior GIS/Financial Analyst
- Robert Garza to GIS Analyst II
- Charisa Bryant to Internet Data Room Technician II
- Brittney Green to Financial Analyst II

And Welcome Back, Britt Foster! After some time away from EnergyNet, Britt has resumed his role as Senior GIS Analyst.



Executing Higher Value Deals





Deep Domain Knowledge & Market Insight Through Battle-Tested Transaction Experience

EnergyNet Indigo's A&D professionals have an in-depth understanding of today's energy market environment, including key drivers in acquisitions and divestitures, public markets, and commodities. This expertise ensures that all clients are well prepared to evaluate strategic alternatives and make fully informed decisions regarding the path forward for their company.

The EnergyNet Indigo team has experience advising a wide range of companies, including major oil companies, large-cap independents, and private equity sponsors and their portfolio companies. We speak the language of highly technical oil and gas operators and their financial partners.

Analyzing assets, packaging them for sale and running a competitive, fair, structured marketing process all require a significant investment of time and A&D expertise. Working with EnergyNet Indigo enables executive management to focus on other important areas of running a business while the Indigo team works to achieve the highest possible value and best terms for a timely closing.

EnergyNet Employee News



Denna Arias

Denna was recently recognized by Hart Energy as one of the 25 Influential Women in Energy for 2022.



Gus Rivero

In May, Gus was named the Chief Ventures Officer of EnergyNet.

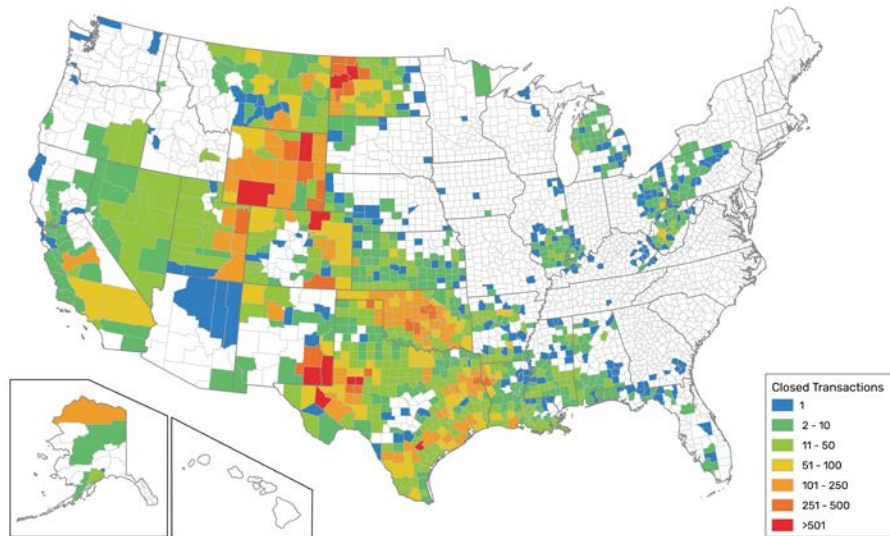


Ethan House

The Petroleum Alliance of Oklahoma named Ethan Member of the Year in June.

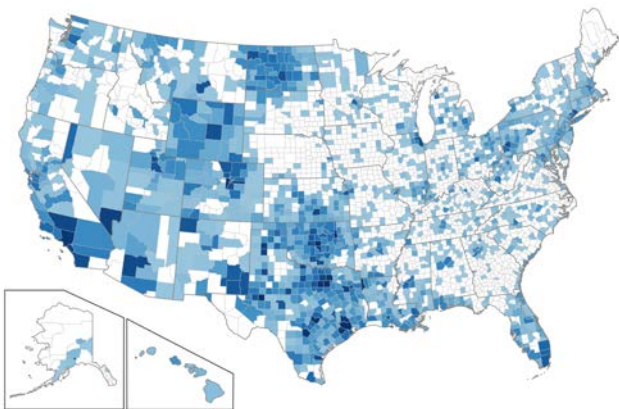
EnergyNet's Successfully Closed Transactions

~9 Billion Dollars in Successfully Closed Energy Asset Transactions



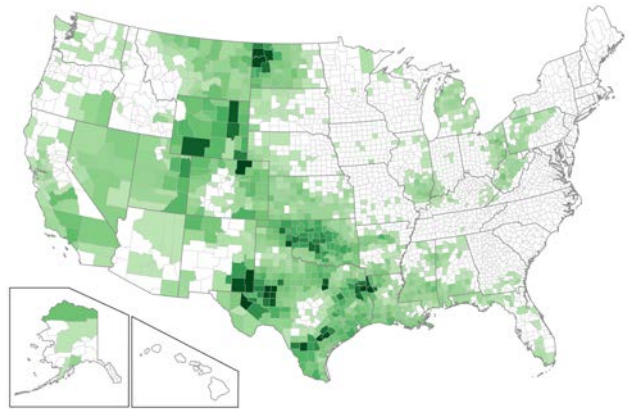
Unrivalled Market Exposure

Buyers by county. Darker blue indicates a larger concentration of bidders. Over 45,000+ buyers.



Unrivalled Transaction Experience

Properties sold by county. Darker green indicates a larger concentration of properties sold. Over 225,000+ transactions completed.



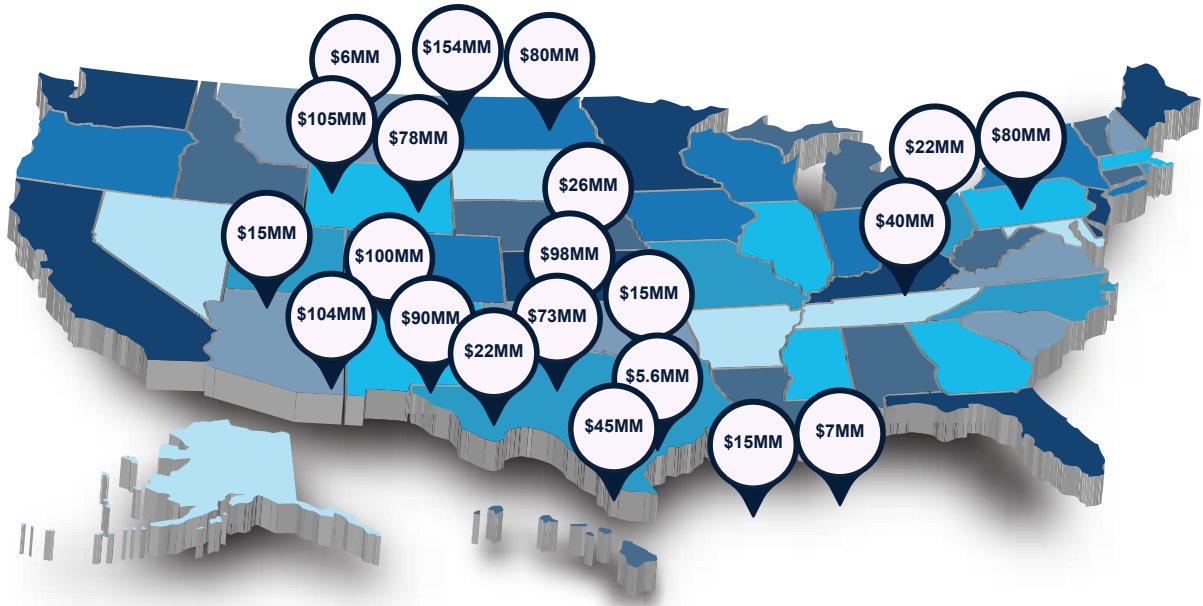
Looking for Renewable Energy Opportunities?

EnergyNet is partnering with Enerdatix to provide A&D advisory services in the renewable energy segment.

EnergyNet, the leading technology-enabled multi-commodity marketplace platform, has partnered with Enerdatix, the premier renewable energy M&A intelligence platform, to provide advisory services in the acquisition and divestment of wind, solar, CCSU, and other renewable energy projects.

This partnership will combine the state-of-the-art EnergyNet Platform and its robust userbase, with Enerdatix' renewable energy deal analytics expertise to create a unique advisory service offering to businesses and individuals in the renewable energy sector.

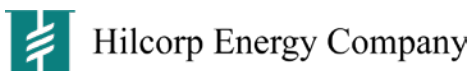
Over the past 60 months, EnergyNet and EN Indigo successfully closed 155 individual transactions valued between \$10MM and \$225MM for our clients



Reputable, well-known Sellers trust EnergyNet to market and successfully close their higher-valued asset divestments.



Kaiser-Francis Oil Company





From February 16, 2022, to May 4, 2022, the EnergyNet Platform was honored to host an online real estate sale for the Bureau of Land Management ("BLM") in Las Vegas, Nevada. The sale consisted of thirty-five undeveloped parcels of Public Land located in the Northwest, Southwest and Southeast corners of Las Vegas, Nevada, covering 400.81 acres. The majority of the parcels were located adjacent to residential areas, with some adjacent to major highways, better suited for commercial development.

A total of thirty-two out of thirty-five parcels were sold, for a success rate of 91%, surpassing the BLM's traditional oral auction success rate of 60%. The total sales amount reached \$138.5MM, being nearly two times, the appraised value of the parcels sold. With values ranging from \$480,000 to \$27MM.

In the month of June, the Bureau of Land Management made it is return to Oil and Gas Lease Sales. Five of their state offices held sales on June 30th, in total these offices offered 162 parcels while successfully selling 113 of these parcels. To view more in-depth sales results of these auctions, please visit https://www.energynet.com/page/Government_Sales_

Results.

Quarter Three will feature an assortment of sales and commodities, from the BLM Nevada (Geothermal) and Oil and Gas sales for the States of Alaska, Montana, New Mexico, North Dakota, Oklahoma, Utah (Oil, gas, and other minerals) and Wyoming.

The Texas General Land Office has issued a call for nominations for their upcoming Oil & Gas Lease Sale. The nomination period will be open until July 29, 2022. For additional information on the process, and to nominate parcels visit, https://www.energynet.com/govt_listing.pl?sg=5678. The final sale date is pending. Pertinent parcel information will be posted on the EnergyNet Platform.

For scheduled offerings of land sales, and leases for oil and gas, renewable energy, mining, agriculture and more, follow along with our Government Calendar at <https://www.energynet.com/calendar.pl>. For Personalized EnergyNet Bidding System guidance and preparation please reach out to bailey.kelly@energynet.com.

Upcoming Government Resources Opportunities

July 2022

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
			WY OSLO Oil & Gas Auction			
				UT SITLA Auction		
10	11	12	13	14	15	16
WY OSLO Oil & Gas Auction						
UT SITLA Auction						
		NM Oil & Gas Auction				
17	18	19	20	21	22	23
UT SITLA Auction						
		NM Oil & Gas Auction				
24	25	26	27	28	29	30
		ND Oil & Gas Sale				
31						
ND Oil & Gas Sale						

August 2022

S	M	T	W	T	F	S
	1	2	3	4	5	6
ND Oil & Gas Sale						
7	8	9	10	11	12	13
		NM Oil & Gas Auction				
14	15	16	17	18	19	20
NM Oil & Gas Auction						
21	22	23	24	25	26	27
28	29	30	31			

September 2022

S	M	T	W	T	F	S
				1	2	3
				MT DNRC Oil & Gas Sale		
4	5	6	7	8	9	10
MT DNRC Oil & Gas Sale						
		OK				
11	12	13	14	15	16	17
		NM Oil and Gas Auction				
18	19	20	21	22	23	24
NM Oil and Gas Auction						
25	26	27	28	29	30	

Marked days indicate the bid period for upcoming Federal and State lease sales on EnergyNet.com. Dates subject to change without notice.



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**EnergyNet
Headquarters**



Dallas TX Office
**Dallas / Fort Worth
East Texas**



Midland TX Office
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Oklahoma City OK Office
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